

- Each year, Polaris manages more than **820 flights** into **232 different airports** across **33 countries**, logging a total of more than **7,800 flight hours** since opening in 2007.
- Through a carefully developed process Polaris selects, trains and mentors crew to deliver service **tailored** to each client.
- Polaris assigns a specific dispatcher to each client, so that when you talk to Polaris you are speaking with someone who **thoroughly understands** your needs.



Don't Forget the Paperwork!

Polaris excellence goes beyond the aircraft. Our **clear and detailed** expense reporting, available in print and electronic formats and also accessible in real time on-line, is everything your accounting department could ask for. We use **zero-based budgeting** techniques to provide an annual budget for each client's aviation operations and update these budgets quarterly with actual operational data.

Detail Expense by Category AA650									
April 2015									
Account Name	Type	Date	Num	Source Name	Memor	Item	Amount	Balance	
S-1620 - Navigation/Weather									
BA	04022015	1701001		Signature Flight Supp.	NAVIGATION CHARGE	DOC Aircraft Expense 1200 Na.	161.33	Access Industries AA650-4590	
BA	04022015	9648076		NATS	KAMA EDOV 0302015	DOC Aircraft Expense 1200 Na.	97.20	Access Industries AA650-4620	
BA	04022015	03215407		New Canada	UUVW KEVR 0303015	DOC Aircraft Expense 1200 Na.	522.52	Access Industries AA650-4590	
BA	04022015	03215407		New Canada	KAMA EDOV 0302015	DOC Aircraft Expense 1200 Na.	129.89	Access Industries AA650-4620	
BA	04162015	N150510		Eastman Air Navigat.	NAVIGATION CHARGES U.	DOC Aircraft Expense 1200 Na.	114.04	Access Industries AA650-4590	
BA	04162015	155434715		Federal State Univer.	NAVIGATION CHARGES U.	DOC Aircraft Expense 1200 Na.	686.00	Access Industries AA650-4590	
BA	04162015	9648071		NATS	UUVW KEVR 0303015	DOC Aircraft Expense 1200 Na.	489.85	Access Industries AA650-4590	
BA	04162015	9648071		NATS	KAMA EDOV 0302015	DOC Aircraft Expense 1200 Na.	55.83	Access Industries AA650-4620	
BA	04202015	2722088		Universal Weather &.	INTERNET SERVICES FEE KAL	DOC Aircraft Expense 1200 Na.	69.85	Access Industries AA650-4620	
BA	04202015	2722087		Universal Weather &.	VERBAL VOR BRIEFING	DOC Aircraft Expense 1200 Na.	25.00	Access Industries AA650-4615	
BA	04202015	9648080		NATS	KTRB UUVW 0417115	DOC Aircraft Expense 1200 Na.	101.14	Access Industries AA650-4662	
BA	04202015	231116		Universal Aviation	LAWR TNCR 040315	DOC Aircraft Expense 1200 Na.	65.43	Access Industries AA650-4620	
Total S-1620 - Navigation/Weather							2,688.76		
S-16270 - International Fees									
BA	04022015	1701001		Signature Flight Supp.	SLOT AIR LEVY	DOC Aircraft Expense 1200 Na.	157.90	Access Industries AA650-4590	
BA	04022015	1701001		Signature Flight Supp.	NOX EMISSIONS CHARGE	DOC Aircraft Expense 1200 Na.	48.84	Access Industries AA650-4590	
BA	04022015	2716121		Universal Weather &.	MPTD Airport Fee 4870 03.	DOC Aircraft Expense 1200 Na.	148.84	Access Industries AA650-4620	
BA	04022015	22817		The Logical Choice A.	AIRPORT FEES, TERMINAL	DOC Aircraft Expense 1200 Na.	145.25	Access Industries AA650-4620	
BA	04022015	23529		The Logical Choice A.	AIRPORT FEES, T/C OVER	DOC Aircraft Expense 1200 Na.	405.75	Access Industries AA650-4620	
Credit Card	04022015	413387C2		NTELE Operations	Aerodrom Market Secur.	DOC Aircraft Expense 1200 Na.	5.43	Access Industries AA650-4620	
Credit Card	04022015	413387C2		NTELE Operations	Aerodrom Market Fee/Pass	DOC Aircraft Expense 1200 Na.	18.30	Access Industries AA650-4620	
Credit Card	04022015	413387C2		NTELE Operations	Aerodrom Market Foreign	DOC Aircraft Expense 1200 Na.	47.85	Access Industries AA650-4620	
Credit Card	04022015	42CF8A50		Valtec, Julie	Fees for trip 4020	DOC Aircraft Expense 1200 Na.	7.65	Access Industries AA650-4620	
Credit Card	04022015	42CF8A50		Valtec, Julie	Fees for trip 4020	DOC Aircraft Expense 1200 Na.	7.65	Access Industries AA650-4620	
BA	04042015	17019426		Signature Flight Supp.	NOX EMISSIONS CHARGE	DOC Aircraft Expense 1200 Na.	41.58	Access Industries AA650-4620	
BA	04042015	50020623		Shannon Air Link	OPTIONAL LUGGAGE FEE	DOC Aircraft Expense 1200 Na.	101.08	Access Industries AA650-4620	
BA	04022015	50187020		Shannon Air Link	SLOT, METEO, TERMINAL	DOC Aircraft Expense 1200 Na.	2,891.20	Access Industries AA650-4662	
Total S-16270 - International Fees							4,980.42		

Expense Report

Stone Point Capital												
Falcon 50EX												
Owner/Charter	Q1			Q2			Q3			Q4		
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	
Owner	28.00	35.00	35.00	38.50	28.00	24.50	21.00	17.50	24.50	21.50	21.50	
Charter	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	
Total Income	38.00	45.00	45.00	48.50	38.00	34.50	31.00	27.50	34.50	31.50	31.50	
Total Direct and Indirect Operating Cost	190.787	117.765	170.279	149.719	161.271	111.134	140.908	116.646	118.735	190.357	130.630	
Total Net Costs	152.787	72.765	125.279	101.219	123.271	76.634	107.308	89.146	84.235	158.857	99.130	
Total Net Cost per Owner Hour	5.614	2.405	4.048	3.016	4.500	3.105	5.110	4.740	3.475	4.970	3.080	
Total Direct Operating Expense	44,836	49,508	76,190	83,119	42,236	38,876	35,064	31,453	38,775	83,207	45,997	
Total Direct Operating Expense by Hour	1,172	1,100	1,760	1,095	1,123	1,121	1,121	1,144	1,124	2,005	1,108	
Total Flight Expense	2,997	3,436	3,436	3,497	2,887	2,436	2,343	2,096	2,836	3,343	3,343	
10003 V A T Terminal	(1,857)	(2,199)	(2,199)	(2,370)	(1,857)	(1,686)	(1,616)	(1,346)	(1,686)	(2,330)	(2,330)	
10239 Aircraft Laundry	277	328	328	354	277	252	226	201	252	353	353	
10238 Handling Ground Fees	2,990	2,475	2,475	2,668	2,099	1,898	1,706	1,513	1,898	2,293	2,293	
10251 Credit Charge	10	21	21	23	10	15	12	10	15	20	20	
10252 Groundline Service Fee	10	10	10	10	10	10	10	10	10	10	10	
10253 Army From Base Storage	518	614	614	662	518	471	423	375	471	566	566	
10254 T/C Charging	707	838	838	903	707	642	577	512	642	772	772	
10270 Navigation/Weather	490	586	586	632	490	440	390	340	440	540	540	
10280 Aircraft Communications	20	23	23	26	20	23	20	20	23	26	26	
10290 Catering	420	505	505	544	420	387	348	300	387	460	460	
10291 Aircraft Supplies	92	108	108	117	92	83	75	66	83	100	100	
10292 Aircraft Misc	0	0	0	0	0	0	0	0	0	0	0	
10293 P/T Expenses	0	0	0	0	0	0	0	0	0	0	0	

Budget

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STONE POINT CAPITAL

POLARIS AVIATION SOLUTIONS

DRIVE

Cost

Service



Polaris Aviation Solutions: Fast Facts

- Polaris manages globally operated fixed wing and rotary aircraft under FAR Parts 91, 135, and 125.
- At over **1,000,000** gallons of fuel purchased globally on an annual basis, our average domestic price per gallon sits below **\$3.00**, with a global average that consistently remains below **\$4.00**.
- The longstanding relationships Polaris maintains with its insurance partners combined with its impeccable safety record and meticulous attention to detail, allow us to offer the most competitive premiums in the industry with **ZERO dollar deductibles**.
- Our exemplary safety record allows Polaris to **return an average of 13.5%** of the premium back to each client for incident-free operations.
- Polaris is proud to offer a highly accomplished team of maintenance staff averaging more than **20 years experience** across more **than 30 aircraft types**, making the Polaris Maintenance Team second-to-none.
- The team of Polaris pilots offer an average of more than **20 years experience and 12,000 incident-free flight hours**, making our flight deck one of the safest in the industry.

Stone Point Capital

Falcon 50EX

Estimate Summary

For Illustration Only

Total Flight Expense	\$35,826	
Total Fuel Expense	\$399,405	Owner Flight Hours 350.00
Total Travel Expense	\$49,671	
Unscheduled Maintenance	\$106,513	Charter Flight Hours 120.00
Total Direct Operating Expense	\$591,416	
Total Aircraft Expense-Fixed	\$347,586	
Total Crew Training Expense	\$68,791	
Total Crew Training Travel/Misc	\$55,139	
Total Flight Support Personnel	\$309,760	
Total Hangar/Rent Support	\$97,200	
Total Management Fee	\$150,000	
Total Scheduled Maintenance	\$105,451	
Total Indirect Operating Expense	\$1,133,928	<u>Cost per Hour</u>
Total Operating Expense	\$1,725,343	\$3,671
Charter Revenue	\$403,200	
Net Operating Expense	\$1,322,143	\$2,813